

November 17th, 2020

Adam Scott
Director General
Spectrum Licensing Policy Branch
Innovation, Science and Economic Development Canada
235 Queen Street, 6th Floor
Ottawa, Ontario
K1A 0H5

ic.spectrumbauctions-encheresduspectre.ic@canada.ca

Subject: *Consultation on the Technical and policy Framework for the 3650-4200 MHz Band and Changes to the Frequency Allocation of the 3500-3650 MHz Band (SLPB-002-20), August 2020*

Dear Mr. Scott,

We are submitting this letter in response to the *Consultation on the Technical and policy Framework for the 3650-4200 MHz Band and Changes to the Frequency Allocation of the 3500-3650 MHz Band (SLPB-002-20)*, in support of Telesat's C-band reallocation proposal. We have been briefed by Telesat on ISED's Consultation regarding the reallocation of certain C-band spectrum to 5G and hereby support Telesat's proposal which aims to protect the existing users of the band as well as cover the costs of associated with the transition.

Total North is telecommunications company based out of Whitehorse, YT and operating throughout the north for over 40 years. Currently and in the past we have utilized Telesat's Cband capacity to serve our clients in the mining and utility sector. These sectors are mission critical and the ability to work closely with Telesat to solve their communications requirements is of utmost importance, especially the business continuity aspect.

We have been working with Telesat, for the past 25 years and are confident that Telesat is committed to providing continuity of service during and after the transition but also recognize that they can not to this at their cost.

In the absence of Telesat's plan being implemented, we have strong concerns over the loss of service and/or the financial and technical burden imposed on us.

We are pleased to submit this letter for your consideration in order to underline the criticality of C-band service on our operations and reiterate our strong support of Telesat's proposal and the promise of Telesat LEO to deliver high-speed low latency broadband connectivity that will connect our customers in the future.

Thank you in advance for your consideration.

Sincerely,

Dan Johnson – President – Total North Communications

