

Tuesday, October 20, 2020

Mr. Eric Dagenais

Senior Assistant Deputy Minister, Spectrum and Telecommunications
Innovation, Science and Economic Development
Ottawa, Ontario, Canada

Subject: *Consultation on the Technical and policy Framework for the 3650-4200 MHz Band and Changes to the Frequency Allocation of the 3500-3650 MHz Band (SLPB-002-20), August 2020*

Dear Eric,

As an economic development agency in a region steeped with telecommunications companies and capability, we have good clarity on the critical, competitive nature of the subject technical and policy framework that your organization is embarking on. We have been working closely with Telesat and a variety of global technology leaders as we navigate these perilous times while planning for what the future will bring.

We are in full support of the Telesat proposal outlined in Annex H, “Fast tracking affordable, Canada-wide 5G and universal connectivity with 3800 MHz Spectrum” (July, 2020), which we feel balances the benefits to Canada, Canadians and the wireless carriers by enabling an accelerated repurposing of C-band spectrum for 5G services.

In our view, the Telesat proposal is aligned with Canada’s priorities – (i) supports the timely, efficient and affordable deployment of 5G nationally; (ii) delivers affordable wireless to consumers and businesses; (iii) bridges the digital divide through advanced low earth orbit satellite technology (iv) directly supports innovation and economic growth by taking a leadership position in space technology and innovation, and (v) effectively works to level the global competitive playing field given the substantial sums received by Telesat’s largest competitors (i.e. over US\$12B to clear this very spectrum in the United States).

Put simply, fast tracking affordable, Canada-wide 5G and universal connectivity is in the best interest of Canadians at a time when it is needed the most. Thank you for considering our perspective and support.

Sincerely,



Michael G Tremblay

President and CEO

Invest Ottawa & Bayview Yards

